



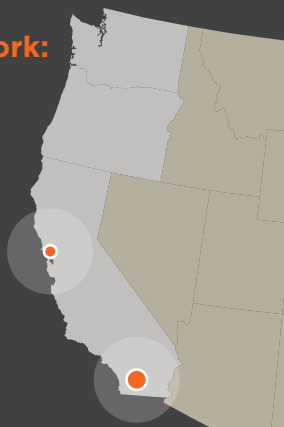
Explora BioLabs' OnDemand Services

With over 15 years of Vivarium-as-a-Service™ and the reliability of a vivarium network, Explora BioLabs provides highly dense biotech communities with a flexible turn-key solution to what was previously considered a costly brick-and-mortar burden. Our OnDemand solutions permit preclinical *in vivo* studies in an AAALAC-accredited space in as little as two weeks, with experienced husbandry management and crucial regulatory oversight. We will focus on the *in vivo* infrastructure while you focus on the success of your study!

Explora BioLabs' OnDemand Features and Benefits:

- Turn-Key Vivarium Space – In as little as two (2) weeks!
- AAALAC-Accreditation
- Experienced Husbandry Services
- Daily Animal Health Check
- Routine Cage Change
- Consistent Cleaning of Facility
- IACUC Committee and Review
- IACUC Protocol Preparation and Submission
- Animal Health Monitoring (Sentinal Program)
- Procedure Rooms
- Dedicated Necropsy Rooms
- BSL-1 and BSL-2
- Cell Culture Room – in select facilities
- Conference Rooms – in select facilities
- Individually Ventilated, Fully Disposable Innovative Cages
- Biosafety Class II Safety Cabinets
- Experienced Attending Veterinarian
- Waste Management (including BSL-2 and hazardous waste)
- Available *In Vivo* Technical Support
- 24/7/365 Secured, Badge Access to Vivarium Facility
- Animal Ordering and Receiving Services
- Online Vivarium and Animal Care Training
- Dedicated and Secure Wireless Network
- CRO Network

Vivarium-as-a-Service™ Network: West Coast



Additional Technical Services

As added support, we are proud to offer *in vivo* experts as technical and training solutions to alleviate your capital and staffing needs. Our seasoned *in vivo* technicians are ready to support your *in vivo* team!



Cost Comparison Summary

Cost Summary	Self Build		Explora	
Vivarium Size	1,500 sq. ft.	7,500 sq. ft.	750 sq. ft.	3,750 sq. ft.
Cage Count Per Year	375 cages	1,875 cages	375 cages	1,875 cages
Real Estate	\$849,000	\$3,870,000	\$99,000	\$495,000
Other Capital Costs	\$295,000	\$445,000	\$0	\$0
Operating Costs	\$777,375	\$3,080,475	\$314,813	\$1,471,406
Total Capital Outlay	\$1,921,375	\$7,395,475	\$413,813	\$1,966,406
Total Per Cage Cost	\$5,124	\$3,944	\$1,104	\$1,049

Other Considerations

Self-Built

- Significant upfront capital spend in Year 1.
 - To build a vivarium ranges from \$400-\$600 per square foot; to properly equip can be an additional \$150-\$250 per square foot.
- Year 2 and future spend is reduced significantly, but on-going operating costs are almost 2x the Explora option.
 - Operating costs will easily exceed \$1,000 per cage/year with underutilization of the vivarium as a main contributor to the cost.
- Establishing regulatory infrastructure can take upwards of 6-8 months.
- Staff turnover in small vivaria can be high due to lack of culture, lack of experience, or episodic nature of study.

Explora BioLabs

- Speed: turn-key vivarium space in as little as 2 weeks!
- Explora BioLabs provides upfront capital.
- Reduce risk across HR, facilities management functions, and regulatory/compliance functions.
- Leverage foremost industry expertise with less spend.
- Flexible to meet changing needs.



Partnering with Explora offers Operational + Financial Efficiency.

To discuss your OnDemand vivarium requirements, please contact:

Explora BioLabs

858-768-2100

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